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Software Agreements Line By Line, 2nd Ed.: A Detailed Look At Software Agreements And How To Draft Them To Meet Your Needs

SOFTWARE AGREEMENTS
LINE BY LINE
2ND EDITION

A Detailed Look at Software Agreements and
How to Draft Them to Meet Your Needs

MICHAEL R. OVERLY AND JAMES R. KALYVAS

Synopsis

Today's business climate demands the ability to leverage essential technologies, as well as a heightened understanding of how the software agreement underlying such essential technologies may adversely affect your business. There has long been a disconnect between the interests of the end user and the objectives of the vendor in developing, drafting, and executing such agreements. Software Agreements Line by Line, 2nd ed. serves to bridge this gap. Taking a standard "vendor oriented" software agreement and breaking it down clause by clause, explaining the nuances of the language, and the business implication inherent therein, leading technology lawyers, Michael R. Overly and James R. Kalyvas present a penetrating insight into the software agreement. The authors detail why such agreements should be modified, how to modify them, and offer practical solutions to promote your ability to successfully implement critical technologies in your business. An updated view into the often daunting world of these highly technical agreements, Software Agreements Line by Line, 2nd ed. highlights the often overlooked, unnoticed, and even hidden aspects of procuring and implementing business systems. The ability to understand and develop user-friendly software agreements offers great advantages for any company making investments in, and developing strategies around, software. This book will provide any reader the tools to become an informed user, a more strategic thinker, and above all, an empowered consumer. About the Authors: Michael R. Overly is a partner in the Technology Transactions & Outsourcing practice in the Los Angeles office of Foley & Lardner LLP. As an attorney, Certified Information Systems Security Professional (CISSP), Certified Information System Auditor (CISA), and former electrical engineer, his practice focuses on counseling clients regarding technology licensing, information security, electronic commerce, and Internet and multimedia law. James R. Kalyvas is a partner in the Los Angeles office of Foley & Lardner LLP, chair of the firm's Technology Transactions & Outsourcing practice and a member of the firm's Intellectual Property Department. Specializing in structuring technology and business process outsourcing transactions, multi-vendor sourcing strategies, and Enterprise Resource Planning initiatives, Mr. Kalyvas advises companies, public entities, and associations on the procurement, negotiation, and implementation of technology.

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Need to read this over and over....lots of excellent information

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